#### Notice of Meeting of Board of Directors

Pursuant to A.R.S. § 38-431.02, notice is hereby given to members of the Board of Directors of Cicero Preparatory Academy and to the general public that the Board of Directors will hold a meeting open to the public on **Tuesday, June 19, 2018 at 4:00 p.m.** The meeting will be held telephonically, all public members are able to join and participate in the entire call by calling **641-715-3580**, and entering conference code **852213#**. Public members are also welcome to participate by attending the meeting in person at the Coliseum Conference Room on the second floor of the Cicero Campus, 7205 N Pima Rd Scottsdale, AZ **85250**.

Additional documentation relating to public meeting agenda items may be obtained at least 24 hours in advance of the meeting by contacting Gena McFarland at (502) 644-2580. Persons with a disability may request a reasonable accommodation by contacting Gena McFarland at (502) 644-2580 at least 48 hours in advance of the meeting to allow time to arrange for the accommodation

#### AGENDA

- 1. Call to Order
- 2. Call to the Public

In compliance with the Open Meeting Law, the Board of Directors will neither discuss nor take action on issues raised during the call to the public that are not specifically identified on the agenda. At the conclusion of an open call to the public, members of the Board of Directors may, however, respond to criticism made by those who have addressed the Board, ask staff to review a matter, or ask that a matter be placed on a future agenda.

- Approval of Consent Agenda
   Any member of the public or member of the board of directors may request that a consent agenda item be removed from the consent agenda and discussed separately.
   Approval of the Minutes from the February 6, 2018 Meeting
- 4. Approval of the Proposed Annual Budget for School Year 2018-2019
- 5. Announcements/Adjournment

Members of the Board of Directors will attend the meeting either in person or by telephone conference call. The Board reserves the right to change the order of items on the agenda, with the exception of public hearings set for a specific time.

Dated and posted this Cicero Preparatory Academy	day of	_ 2018, at	a.m. / p.m.
Signature			

Print name \_\_\_\_\_

Great Hearts Academies - Cicero Preparatory Academy February 6, 2018

#### **CICERO PREPARATORY ACADEMY**

**Board of Directors** 

#### **Unapproved Minutes**

Date: February 6, 2018

Time: 9:45 a.m.

Location: Great Hearts Quayle Campus

A meeting of the Great Hearts Academies- Cicero Preparatory Academy Board of Directors was held at Great Hearts Quayle Campus, 3102 N. 56th Street, Suite 300, Phoenix AZ 85018, pursuant to A.R.S. 38-431.02, notice having been duly given.

#### I. Call to Order

David Denton called the meeting to order at 9:45 a.m. The following directors/administrators were present/absent:

Directors	Office	Present	Absent	Notes
David Denton		х		
Matthew Vlahovich		х		
Zach Weisse		х		
Administration/Other				
Dr. Mark Discher	Headmaster, Cicero Prep	х		
Connie Malkin	Office manager, Cicero Prep	х		
Jennifer Bradshaw	School Accounting Manager, GH	х		
Elvia Barbosa	Senior Accountant, GH	х		

Emily Levkowitz	Director of Academy Giving, Archway Cicero/Cicero Prep	Х	
Carrie Siegel-Benell	Director of Development, GH	Х	

## II. Call to the Public

Mr. Denton made a call to the public at 9:45 a.m. No public	
was present.	

## III. Approval of Consent Agenda

Mr. Vlahovich made a motion
that the board approves the
consent agenda. Mr. Weisse
seconded, all in favor, none
opposed, the motion carried at
9:46 a.m.

## IV. Headmaster's Report

results. There is quick turn around on the data. The Assistant Headmaster oversees the process and assists the teachers, who have access to their students' data. Dr. Discher is in a hiring process through this growth phase. He is working on the 8 <sup>th</sup> grade for culture building and in an effort to keep students in Prep school. There are family Prep presentations in the classrooms with much enthusiasm. Some students leave looking for a more mature athletics	

## **V.** Approval to Change Mission Statement of the Academy

"The mission of Cicero Preparatory Academy is to cultivate the minds and hearts of students through the pursuit of Truth, Goodness, and Beauty." Mr. Vlahovich moved that the board approve Cicero Preparatory Academy change its mission statement to: "The mission of Cicero Preparatory Academy is to cultivate the minds and hearts of students through the pursuit of Truth, Goodness, and Beauty." Seconded by Mr. Weisse, all in favor, none opposed, motion carried at 9:59 a.m.

## VI. Financial Report

Ms. Barbosa reviewed the year to date financial highlights and forecast. The school has a ratio of 2 to 1 covering	
liabilities. Cash on hand is 26 days. She reviewed the	
Athletics budget. The expenses are up. In spring the tax	
credit should cover it. The school decided not to do golf	
tournament fundraiser and focus on tax credit. Ms. Barbosa	
discussed variances in the forecast. The headmaster is	
pleased with the forecast, works with the staff to remain a	
"lean machine."	

#### VII. Development Report

for next year.	
----------------	--

#### VIII. Possible Executive Session

None

#### IX. **Leave Executive Session**

None

#### **Possible Motions from Executive Session** Χ.

None

#### Announcements/Adjournment XI.

Next Board Meeting: Thursday, May 3, 2018 at 4:45 p.m. at	Mr. Denton adjourned at 10:12
the Cicero Campus. Subject to change.	a.m.

Submitted by Zach Weisse, Secretary

-Gena McFarland, Scribe-

## GREAT HEARTS ACADEMIES – <mark>CICERO PREP</mark> HEADMASTER SITE BOARD REPORT

#### Year End Enrollment Data for 2018 – 2019

Grade	ADM	ADA	Head Count	Waitlist
Kinder				
1 <sup>st</sup>				
2 <sup>nd</sup>				
3 <sup>rd</sup>				
4 <sup>th</sup>				
5 <sup>th</sup>				
6 <sup>th</sup>	99.1		98	13
7 <sup>th</sup>	123.73		116	10
8 <sup>th</sup>	123.98		124	0
9 <sup>th</sup>	55.26		54	5
10 <sup>th</sup>	44.68		42	6
11 <sup>th</sup>				
12th				
TOTAL	446.75		434	34

#### **State of the School**

Headmasters, please write a high level overview of the state of the school since your last board meeting. This narrative may build upon data from elsewhere in the Board Report, or it may stand alone.

Cicero Prep finished the 17-18 academic year well.

Academic hiring for next year is complete, and the new teachers are remarkably strong with over half of them coming on with previous Great Hearts employment experience.

Our AzMERIT scores reflected about a 7% imporvement over last year. Similarly, our AIMS science test scores also reflect about a 7% increase over last year's scores. With the restructuring of SST and the strength of the new faculty hires, we anticipate significant improvement again next year.

During the 4<sup>th</sup> quarter we hosted an Open House for parents of newly enrolled students of CiP, and on the follow-up survey we distributed we received considerable feedback, virtually all of which was positive, on the presentations, the tour, and the Q&A.

This year students enjoyed many extracurriculars, including the following: Poetry Night; a production of *Alice in Wonderland*; a Talent Show; Field Day; pep assemblies; the Mentorship program, and the introduction of the House system.

In Athletics, CiP's HS tennis competed at State Championship, as did HS Track and Field, with two State Champions, boys' and girls' discus, respectively. MS Track and Field also did very well, taking 3<sup>rd</sup> place at championships with 22 medals won, 17 of which were gold.

#### State of the School

Our MS Tennis went undefeated, and the boys' team took the GHMSL championship. Our MS boys' basketball A team finished #1 in the East Conference, and two girls on our varsity volleyball team were awarded with CAA All-State honors. Thus, athletics at CiP are strong, and we are ready to begin competition in the AIA next year.

007

	-	-	-
Summary	Statements	of Activities	

Enrollment (ADM)         447         447         0         0%         422           Revenue         Federal and State         \$         2,430,109         \$         2,353,322         \$         7,6787         3%         \$         2,268,963           Studem Frees         Gin Advass         6,3361         61%         120,410         323,175         378,144         (54,969)         (15%)         358,895           Revalue         2,293,075         2,214,011         79,064         3%         2,282,040           Expense         Instructional         1,243,592         1,193,190         (50,402)         (4%)         1,255,684           Support Services: 760,11168         180,444         157,486         (22,953)         (15%)         143,375           Extra Curricular: Athletics         17,190         11,166         (6,024)         (54%)         18,222           Support Services: Coher Non-Instructional         85,963         95,408         9,445         10%         3,333           Depreciation & Amoritization         610,473         579,232         (21,241)         (55%,55,72)           Interset Expense         3,02,945         2,977,083         (25%,622)         (2%)         2,880,133           Other Expense	June 2018 School Board Package		YTD as of Apr-2018 Actuals		YTD as of Apr-2018 Budget	A v B ariance	A v B % Variance	YTD as of Apr-2017 Actuals
Federal and State         \$ 2,430,109         \$ 2,353,322         \$ 76,787         3%         \$ 2,268,963           Student Fees         167,606         104,245         63,361         61/k         120,410           Comm Investment, Tax Credits & Philanthropy         322,175         378,144         (54,969)         (15%)         358,895           Rental Income         72,185         78,300         (6,115)         (8%)         74,772           Total Revenue         2,993,075         2,914,011         79,064         3%         2,823,040           Expense         1         1,243,592         1,193,190         (50,402)         (4%)         1,255,584           Special Education         176,429         207,138         30,709         15%         104,544           Extra Curricular: Non-Athletics         17,190         11,166         (6,024)         (54%)         13,722           Support Services: Other Non-Instructional         65,963         95,408         95,408         10%         3,333         -         0%         3,333         -         0%         3,333         -         0%         3,333         -         0%         3,333         -         0%         3,333         -         0%         3,333         - <t< th=""><th>Enrollment (ADM)</th><th></th><th>447</th><th></th><th>447</th><th>0</th><th>0%</th><th>422</th></t<>	Enrollment (ADM)		447		447	0	0%	422
Student Fees         167,606         104,245         63,361         613%         120,410           Comm Investment, Tax Credits & Philanthropy         323,175         378,144         (54,969)         (15%)         358,895           Rental income         72,185         78,004         (61,15)         (8%)         74,772           Total Revenue         2,993,075         2,914,011         79,064         3%         2,823,040           Expense         1,243,592         1,193,190         (50,402)         (4%)         1,255,684           Special Education         1,76,429         207,138         30,709         15%         104,544           Extra Curricular: Non-Athletics         119,444         157,486         (22,958)         (15%)         143,975           Support Services: Analistation         610,473         579,274         10,703         2%         674,992           Support Services: Athletics         13,333         3,333         -         0%         3,333           Depreciation & Amortization         46,450         50,356         3,906         8%         46,376           Total Operating Expense         .         .         .         .         .         .           Other Expense         .         . </td <td>Revenue</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Revenue							
Comm Investment, Tax Credits & Philanthropy Rental Income         323,175         378,144         (54,969)         (15%)         358,895           Rental Income         72,185         78,300         (6,115)         (8%)         74,772           Total Revenue         2,993,075         2,914,011         79,064         3%         2,823,040           Expense         1,243,592         1,193,190         (50,402)         (4%)         1,255,684           Special Education         1,764,29         207,138         30,079         15%         104,544           Extra Curricular: Non-Athletics         17,190         11,166         (6,024)         (54%)         18,722           Support Services: Administration         610,473         579,232         (31,241)         (5%)         58,732           Interest Expense         3,333         3,333         3,333         -         0%         3,333           Depreciation & Amortization         46,450         50,356         3,906         8%         46,376           Total Operating Expense         -         -         17         0%         -           Other Income         17         -         17         0%         -           Total Operating Expense         -         -	Federal and State	\$		\$		\$ 76,787		\$
Rental Income Total Revenue         72,185         78,300         (6,115)         (8%)         74,772           Total Revenue         2,993,075         2,914,011         79,064         3%         2,823,040           Expense         1,243,592         1,193,190         (50,402)         (4%)         1,255,684           Instructional         1,76,429         207,138         30,709         15%         104,544           Extra Curricular: Non-Athletics         117,69,01         11,166         (6,024)         (5%),402         (5%),403         13,975           Support Services: Facilities         669,071         679,774         10,703         2%         674,992           Support Services: Charinistration         610,473         579,322         (31,241)         (5%)         58,732           Interest Expense         3,333         3,333         -         0%         3,333         -         0%         3,333           Depreciation & Amortization         46,450         50,356         23,202         37%         (57,093)         (2%)           Other Income         17         -         17         0%         -         -         0%         -         -         0%         -         -         0%         -								
Total Revenue         2,993,075         2,914,011         79,064         3%         2,823,040           Expense         Instructional         1,243,592         1,193,190         (50,402)         (4%)         1,255,684           Special Education         176,429         207,138         30,709         15%         104,544           Extra Curricular: Athletics         17,190         11,166         (6,024)         (54%)         18,722           Support Services: Administration         669,071         679,774         10,703         2%         674,992           Support Services: Administration         610,473         579,232         (31,241)         (5%)         58,732           Interest Expense         3,333         3,333         -         0%         3,333         -           Depreciation & Amortization         46,450         50,356         3,906         8%         46,376           Total Operating Expense         3,032,945         2,977,083         (55,862)         (2%)         2,880,133           Net Operating Income         17         -         17         0%         -           Other Income         17         -         17         0%         -           Other Income         17         -								
Expense         Instructional         1,243,592         1,193,190         (50,402)         (4%)         1,255,584           Special Education         176,429         207,138         30,709         15%         104,544           Extra Curricular: Athetics         180,444         157,486         (22,958)         (15%)         143,975           Support Services: Facilities         669,071         679,774         10,703         2%         674,992           Support Services: Administration         610,473         579,232         (31,241)         (5%)         558,732           Interest Expense         3,333         3,333         -         0%         3,333           Depreciation & Amortization         46,450         50,356         3,906         8% 46,376           Total Operating Income (Loss)         (39,870)         (63,072)         23,202         37%         (57,093)           Other Income         17         -         17         0%         -         -           Other Income         17         -         17         0%         -         -         0%         -         -         0%         -         -         0%         -         -         0%         -         -         0%         - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>, ,</td> <td></td>							, ,	
$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	Total Revenue		2,993,075		2,914,011	79,064	3%	2,823,040
Special Education         176,429         207,138         30,709         15%         104,544           Extra Curricular: Athletics         180,444         157,486         (22,958)         (15%)         143,975           Extra Curricular: Non-Athletics         17,190         11,166         (6,024)         (54%)         18,722           Support Services: Facilities         669,071         679,774         10,703         2%         674,992           Support Services: Administration         610,473         579,232         (31,241)         (5%)         558,732           Interest Expense         3,333         3,333         -         0%         3,333           Depreciation & Amortization         46,450         50,356         3,906         8%         46,376           Total Operating Expense         3,032,945         2,977,083         (55,862)         (2%)         2,880,133           Other Income         17         -         17         0%         -         (2%)           Other Income         17         -         17         0%         -         (2%)           Other Income         17         -         17         0%         -         (2%)         (2,880,133         (36,072)         5         23,219<	Expense							
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Instructional		1,243,592		1,193,190		(4%)	1,255,684
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Special Education		176,429		207,138	30,709	15%	104,544
	Extra Curricular: Athletics		180,444		157,486	( , ,		143,975
Support Services: Other Non-Instructional Support Services: Administration         85,963         95,408         9,445         10%         73,775           Support Services: Administration         610,473         579,232         (31,241)         (5%)         558,732           Interest Expense         3,333         3,333         -         0%         3,333           Depreciation & Amortization         46,450         50,356         3,906         8%         46,376           Total Operating Expense         3,032,945         2,977,083         (55,862)         (2%)         2,880,133           Net Operating Income (Loss)         (1%)         (1%)         (2%)         2,880,133           Other Income         17         -         17         0%         -           Other Income         17         -         17         0%         -           Other Income         17         -         0%         -         -           Other Expense         -         -         0%         -         -         0%         -           Change in Net Assets         \$ (39,853) \$ (63,072) \$ 23,219         37% \$ (57,093)         (1%)         (2%)           Cash Adjustments:         Depreciation & Amortization         46,450         50,356 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Support Services: Administration         610,473         579,232         (31,241)         (5%)         558,732           Interest Expense         3,333         3,333         -         0%         3,333           Depreciation & Amortization         46,450         50,356         3,906         8%         46,376           Total Operating Expense         3,032,945         2,977,083         (55,862)         (2%)         2,880,133           Net Operating Income (Loss)         (39,870)         (63,072)         23,202         37%         (57,093)           Other Income         17         -         17         0%         -           Total Other Income         17         -         17         0%         -           Other Expense         -         -         0%         -         -           Other Expense         -         -         0%         -         -           Change in Net Assets         \$ (39,853) \$ (63,072) \$ 23,219         37% \$ (57,093)         (1%)         (2%)           Cash Adjustments:         Depreciation & Amortization         46,450         50,356         (3,906)         (8%)         46,376           Leasehold Improvements         -         -         0%         (2,538)         (					,			
Interest Expense         3,333         3,333         -         0%         3,333           Depreciation & Amortization         46,450         50,356         3,906         8%         46,376           Total Operating Expense         3,032,945         2,977,083         (55,862)         (2%)         2,880,133           Net Operating Income (Loss)         (39,870)         (63,072)         23,202         37%         (57,093)           Other Income         17         -         17         0%         -           Other Expense         -         -         0%         -         -         0%         -           Other Expense         -         -         -         0%         -         -         0%         -         (2%)           Cash Adjustments:         Depreciation & Amortization         46,450         50,356         (3,906)         (8%) <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Depreciation & Amortization Total Operating Expense         46,450         50,356         3,906         8%         46,376           Net Operating Income (Loss)         (39,870)         (63,072)         23,202         37%         (57,093)           Other Income Other Income         17         -         17         0%         -           Other Income Other Expense         17         -         17         0%         -           Other Expense Other Expense Other Expense         -         -         0%         -           Other Expense Other Expense         -         -         0%         -           Change in Net Assets         \$ (39,853) \$ (63,072) \$ 23,219         37% \$ (57,093)         (2%)           Cash Adjustments: Depreciation & Amortization Leasehold Improvements         -         -         0%         -           Othage in Net Cash         \$ (5,977 \$ (27,616) \$ 34,213         124% \$ (35,481)         -         -           Cash Adjustments: Depreciation & Amortization Leasehold Improvements         -         -         -         0%         (2,226)           -         -         -         -         0%         (2,226)         -         -           -         (1%)         -         (5,000)         5,000         100%						(31,241)		
Total Operating Expense         3,032,945         2,977,083         (55,862)         (2%)         2,880,133           Net Operating Income (Loss)         (39,870)         (63,072)         23,202         37%         (57,093)           Other Income         17         -         17         0%         -           Total Other Income         17         -         17         0%         -           Other Expense         -         -         0%         -         -           Other Expense         -         -         0%         -         -           Change in Net Assets         \$ (39,853) \$ (63,072) \$ 23,219         37% \$ (57,093)         (2%)           Cash Adjustments:         -         -         -         0%         -           Depreciation & Amortization         46,450         50,356         (3,906)         (8%)         46,376           Leasehold Improvements         -         -         -         0%         (2,238)           Furniture, Fixtures and Equipment         -         (5,000)         5,000         100%         (22,226)           Technology (Hardware/Software)         -         (9,900)         9,900         100%         -           Change in Net Cash         \$ 6,59						-		
Net Operating Income (Loss)       (39,870)       (63,072)       23,202 $37\%$ (57,093)         Other Income       17       -       17       0%       -         Other Expense       -       -       0%       -       -         Other Expense       -       -       0%       -       -         Change in Net Assets       \$ (39,853) \$ (63,072) \$ 23,219       37% \$ (57,093)       (2%)         Cash Adjustments:       Depreciation & Amortization       46,450       50,356       (3,906)       (8%)       46,376         Leasehold Improvements       -       -       -       0%       (2,238)         Furniture, Fixtures and Equipment       -       (5,000)       5,000       100%       -         Change in Net Cash       \$ 6,597 \$ (27,616) \$ 34,213       124% \$ (35,481)       0%       (1%)         Per Student Revenue       \$ 6,694 \$ 6,519 \$ (123)       (2%) \$ 6,825       (1%)	-							
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Total Operating Expense		3,032,945		2,977,083	(55,862)	(2%)	2,880,133
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Net Operating Income (Loss)				(63,072)	23,202	37%	
Total Other Income         17         -         17         0%         -           Other Expense $    0\%$ $-$ Other Expense $   0\%$ $-$ Total Other Expense $  0\%$ $-$ Change in Net Assets $$$ $(39,853)$ $$$ $(63,072)$ $$$ $23,219$ $37\%$ $$$ $(57,093)$ Cash Adjustments: $$$ $(39,853)$ $$$ $(63,072)$ $$$ $23,219$ $37\%$ $$$ $(57,093)$ Cash Adjustments: $$$ $(39,853)$ $$$ $(63,072)$ $$$ $23,219$ $37\%$ $$$ $(57,093)$ Cash Adjustments: $$$ $(1\%)$ $$$ $(2\%)$ $$$ $(2,538)$ Furniture, Fixtures and Equipment $   0\%$ $(2,226)$ Technology (Hardware/Software) $ (9,900)$ $9,900$ $100\%$ $-$ Change in Net Cash </td <td>Other Income</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Other Income							
Other Expense         Other Expense       -       -       0%       -         Total Other Expense       -       -       0%       -         Change in Net Assets       \$ (39,853) \$ (63,072) \$ 23,219       37% \$ (57,093)         (1%)       (2%)         Cash Adjustments:       -       -       0%       46,450         Depreciation & Amortization       46,450       50,356       (3,906)       (8%)       46,376         Leasehold Improvements       -       -       0%       (2,538)         Furniture, Fixtures and Equipment       -       (5,000)       5,000       100%       (22,226)         Technology (Hardware/Software)       -       (9,900)       9,900       100%       -         Change in Net Cash       \$ 6,597 \$ (27,616) \$ 34,213       124% \$ (35,481)       (1%)         Per Student Revenue       \$ 6,694 \$ 6,519 \$ 175       3% \$ 6,690       (1%)         Per Student Operating Expense       \$ 6,694 \$ 6,519 \$ 175       3% \$ 6,690       6,825					-			-
Other Expense         -         -         0%         -           Total Other Expense         -         -         -         0%         -           Change in Net Assets         \$ (39,853) \$ (63,072) \$ 23,219         37% \$ (57,093)         (2%)           Cash Adjustments:         -         -         -         0%         -           Depreciation & Amortization         46,450         50,356         (3,906)         (8%)         46,376           Leasehold Improvements         -         -         -         0%         (2,538)           Furniture, Fixtures and Equipment         -         (5,000)         5,000         100%         (22,226)           Technology (Hardware/Software)         -         (9,900)         9,900         100%         -           Change in Net Cash         \$ 6,597 \$ (27,616) \$ 34,213         124% \$ (35,481)         0%         -           Per Student Revenue         \$ 6,694 \$ 6,519 \$ 175         3% \$ 6,690         -         (1%)           Per Student Operating Expense         6,783         6,660         (123)         (2%)         6,825	Total Other Income		17		-	17	0%	-
Total Other Expense       -       -       0%       -         Change in Net Assets       \$ (39,853) \$ (63,072) \$ 23,219       37% \$ (57,093)         (1%)       (1%)       (2%)         Cash Adjustments:       -       -       0%       -         Depreciation & Amortization       46,450       50,356       (3,906)       (8%)       46,376         Leasehold Improvements       -       -       -       0%       (2,538)         Furniture, Fixtures and Equipment       -       (5,000)       5,000       100%       (22,226)         Technology (Hardware/Software)       -       (9,900)       9,900       100%       -         Change in Net Cash       \$ 6,597 \$ (27,616) \$ 34,213       124% \$ (35,481)       0%         0%       -       (1%)       (1%)       (1%)         Per Student Revenue       \$ 6,694 \$ 6,519 \$ 175       3% \$ 6,690       6,825         Per Student Operating Expense       6,783 6,660       (123)       (2%) 6,825	Other Expense							
Change in Net Assets       \$ (39,853) \$ (63,072) \$ 23,219       37% \$ (57,093)         (1%)       (2%)         Cash Adjustments:       (1%)       (2%)         Depreciation & Amortization       46,450       50,356       (3,906)       (8%)       46,376         Leasehold Improvements       -       -       0%       (2,538)         Furniture, Fixtures and Equipment       -       (5,000)       5,000       100%       (22,226)         Technology (Hardware/Software)       -       (9,900)       9,900       100%       -         Change in Net Cash       \$ 6,597 \$ (27,616) \$ 34,213       124% \$ (35,481)       0%         Per Student Revenue       \$ 6,694 \$ 6,519 \$ 175       3% \$ 6,690         Per Student Operating Expense       \$ 6,783       6,660       (123)       (2%)	Other Expense		-		-	-	0%	-
(1%)       (2%)         Cash Adjustments:       (2%)         Depreciation & Amortization       46,450       50,356       (3,906)       (8%)       46,376         Leasehold Improvements       -       -       -       0%       (2,538)         Furniture, Fixtures and Equipment       -       (5,000)       5,000       100%       (22,226)         Technology (Hardware/Software)       -       (9,900)       9,900       100%       -         Change in Net Cash       \$ 6,597 \$ (27,616) \$ 34,213       124% \$ (35,481)       (1%)         Per Student Revenue       \$ 6,694 \$ 6,519 \$ 175       3% \$ 6,690         Per Student Operating Expense       \$ 6,783       6,660       (123)       (2%)       6,825	Total Other Expense		-		-	-	0%	-
Cash Adjustments:       Depreciation & Amortization       46,450       50,356       (3,906)       (8%)       46,376         Leasehold Improvements       -       -       -       0%       (2,538)         Furniture, Fixtures and Equipment       -       (5,000)       5,000       100%       (22,226)         Technology (Hardware/Software)       -       (9,900)       9,900       100%       -       -         Change in Net Cash       \$       6,597 \$       (27,616) \$       34,213       124% \$       (35,481)         0%       -       -       -       (1%)       -       -         Per Student Revenue       \$       6,694 \$       6,519 \$       175       3% \$       6,690         Per Student Operating Expense       \$       6,783       6,660       (123)       (2%)       6,825	Change in Net Assets	\$	(39,853)	\$	(63,072)	\$ 23,219	37%	\$ (57,093)
Depreciation & Amortization       46,450       50,356       (3,906)       (8%)       46,376         Leasehold Improvements       -       -       -       0%       (2,538)         Furniture, Fixtures and Equipment       -       (5,000)       5,000       100%       (22,226)         Technology (Hardware/Software)       -       (9,900)       9,900       100%       -         Change in Net Cash       \$       6,597       \$       (27,616)       \$       34,213       124%       \$       (35,481)         0%       -       -       -       -       -       (1%)         Per Student Revenue       \$       6,694       \$       6,519       \$       175       3%       \$       6,690         Per Student Operating Expense       6,783       6,660       (123)       (2%)       6,825			(1%)					(2%)
Leasehold Improvements       -       -       -       0%       (2,538)         Furniture, Fixtures and Equipment       -       (5,000)       5,000       100%       (22,226)         Technology (Hardware/Software)       -       (9,900)       9,900       100%       -       -         Change in Net Cash       \$       6,597       \$       (27,616)       \$       34,213       124%       \$       (35,481)         O%       -       -       -       -       -       -       -       (1%)         Per Student Revenue       \$       6,694       \$       6,519       \$       175       3%       \$       6,690         Per Student Operating Expense       \$       6,783       6,660       (123)       (2%)       6,825	Cash Adjustments:							
Furniture, Fixtures and Equipment Technology (Hardware/Software)       -       (5,000)       5,000       100%       (22,226)         Change in Net Cash       \$       6,597 \$       (27,616) \$       34,213       124% \$       (35,481)         O%       (1%)         Per Student Revenue Per Student Operating Expense       \$       6,694 \$       6,519 \$       175       3% \$       6,690         \$       6,783       6,660       (123)       (2%)       6,825	Depreciation & Amortization		46,450		50,356	(3,906)	(8%)	46,376
Technology (Hardware/Software)       -       (9,900)       9,900       100%       -         Change in Net Cash       \$       6,597       \$       (27,616)       \$       34,213       124%       \$       (35,481)         O%       (1%)       (1%)       (1%)       (1%)         Per Student Revenue       \$       6,694       \$       6,519       \$       175       3%       \$       6,690         Per Student Operating Expense       6,783       6,660       (123)       (2%)       6,825	Leasehold Improvements		-		-	-	0%	(2 <i>,</i> 538)
Change in Net Cash       \$ 6,597 \$ (27,616) \$ 34,213       124% \$ (35,481)         0%       (1%)         Per Student Revenue       \$ 6,694 \$ 6,519 \$ 175       3% \$ 6,690         Per Student Operating Expense       6,783       6,660       (123)       (2%)       6,825	Furniture, Fixtures and Equipment		-		(5,000)	5 <i>,</i> 000	100%	(22,226)
0%         (1%)           Per Student Revenue         \$ 6,694 \$ 6,519 \$ 175         3% \$ 6,690           Per Student Operating Expense         6,783         6,660         (123)         (2%)         6,825	Technology (Hardware/Software)		-		(9,900)	9,900	100%	-
Per Student Revenue         \$         6,694         \$         6,519         \$         175         3%         \$         6,690           Per Student Operating Expense         6,783         6,660         (123)         (2%)         6,825	Change in Net Cash	\$	6,597	\$	(27,616)	\$ 34,213	124%	\$ (35,481)
Per Student Operating Expense         6,783         6,660         (123)         (2%)         6,825			0%					(1%)
Per Student Operating Expense         6,783         6,660         (123)         (2%)         6,825	Per Student Revenue	\$	6,694	\$	6,519	\$ 175	3%	\$ 6,690
	Per Student Operating Expense	-		-				

## Statement of Financial Position

For the Period Ended,

	Apr-2018	Apr-2017	Jun-2017
Current assets:			
Cash	471,486	275,606	392,503
Due from government	-	-	10,782
Due from related party	3,684	9,798	33,718
Prepaid Expenses	5,784	4,307	69,579
Total current assets	480,954	289,711	506,582
Property and equipment:			
Leasehold improvements	12,095	14,633	12,095
Furniture, fixtures and equipment	237,913	237,913	237,913
Less accumulated depreciation	(168,898)	(113,453)	(122,447)
	81,110	139,093	127,561
Deposits	46,190	46,190	46,190
Total assets	\$ 608,254	\$ 474,994	\$ 680,333
Current liabilities:			
Accounts payable	3,076	16,706	25,369
Accrued payroll and related	91,546	3,994	1,374
Deferred revenue	16,321	18,648	25,103
Due to related party	18,689	115,741	118,492
Deposits held for others	90,264	59,639	81,779
Total current liabilities	219,896	214,728	252,117
Note payable to related party	100,000	100,000	100,000
Total liabilities	\$ 319,896	\$ 314,728	\$ 352,117
Net assets	288,358	160,266	328,216
Total liabilities and net assets	\$ 608,254	\$ 474,994	\$ 680,333

#### Statement of Cash Flows

For the Period Ended,

	Apr-2018		Apr-2017	
Cash flows from operating activities:				
Changes in net assets	\$	(39,856)	\$	(41,695)
Adjustment to reconcile change in net assets to net cash				
provided by operating activities:				
Depreciation and amortization		46,450		46,376
Changes in:				
Due from government		10,782		13,833
Other receivables		180		106,150
Due from related party		(69,769)		(122,526)
Prepaid expenses		63,794		192,522
Accounts payable		(22,472)		(45,790)
Accrued payroll and related		90,171		(22,117)
Deferred revenue		(8,782)		5,000
Deposits held for others		8,485		5,422
Net cash provided by operating activities		78,983		137,175
Cash flows from investing activities:				
Payments for property and equipment		-		(24,764)
Net cash used in investing activities		-		(24,764)
Net increase in cash		78,983		112,411
Cash, beginning of the period		392,503		163,195
Cash, end of the period	\$	471,486	\$	275,606

	E	Days Cash on Hand	
77 Day Target	\$	789,885	77
True Operating Cash for the Month Ended:			
Apr-2018		467,263	46
Mar-2018		430,659	42
Feb-2018		370,649	36
Jan-2018		305,753	30
Dec-2017		264,980	26
Nov-2017		295,261	29
Oct-2017		162,067	16
Sep-2017		297,361	29
Aug-2017		239,538	23
Jul-2017		239,468	23
Jun-2017		388,279	38
May-2017		255,842	25
Apr-2017		269,666	26

## **Cicero Preparatory Academy Athletics Budget vs. Actuals**

	YTD as of Apr-2018 Actual	YTD as of Apr-2018 Budget	A v B Variance \$	A v B Variance %
Revenue				
Athletic Fees	88,858	60,300	28,558	47%
Tax Credits	79,080	79,949	(869)	(1%)
Contributions & Gifts	18,409	8,215	10,194	124%
Rental Income	4,685	10,800	(6,115)	(57%)
Total Revenue	191,032	159,264	31,768	20%
Expenses				
Salaries & Wages	55,248	40,354	(14,894)	(37%)
Hourly Wages	-	9,144	9,144	100%
Stipends	42,650	50,750	8,100	16%
Employee Insurance	7,281	6,234	(1,047)	(17%)
FICA Tax	7,517	7,669	152	2%
Retirement Plan	142	726	584	80%
Unemployment Tax	445	318	(127)	(40%)
Workers' Compensation	208	133	(75)	(56%)
Professional Development	830	450	(380)	(84%)
Athletic Equipment	2,945	2,463	(482)	(20%)
Athletic Uniforms	10,693	9,000	(1,693)	(19%)
Athletic Official Fees	2,129	3,840	1,711	45%
Athletic Participation Fees	13,422	6,020	(7,402)	(123%)
Athletic Transportation Fees	1,600	2,200	600	27%
Athletic Gym/Field Rental	8,242	5,350	(2,892)	(54%)
GHMSL Participation Fees	3,095	9,250	6,155	67%
General Athletics	23,997	3,585	(20,412)	(569%)
Total Expenses	180,444	157,486	(22,958)	(15%)
Net Operating Income	\$ 10,588	\$ 1,778	\$ 8,810	496%

#### Forecasted Statements of Activities

June 2018 School Board Package

Julie 2010 School Board Fackage	FY18 Forecast		FY18 Budget	I	Forecast vs Budget Variance	FY19 Budget		9 Budget vs 18 Forecast Variance
Enrollment (ADM)	447		447		0	466		19
	,		,		0	100		15
Revenue				+				
Federal and State	\$ 3,203,951	83% \$	3,159,715	83% \$	•	\$ 3,544,844	84% \$	340,893
Student Fees	174,305	5%	114,720	3%	59,585	176,825	4%	2,520
Comm Investment, Tax Credits & Philanthropy	373,450	10%	443,115	12%	(69,665)	400,100	10%	26,650
Rental Income Total Revenue	88,185 3,839,891	2%	93,000 3,810,550	2% 100%	(4,815) 29,341	86,250 4,208,019	2% 100%	(1,935) 368,128
Total Nevenue	3,033,031	100/0	3,010,330	100/0	25,511	1,200,013	100/0	500,120
Expense								
Instructional	1,577,139		1,509,246		(67,893)	1,854,685		(277,546)
Special Education	207,072		241,801		34,729	175,894		31,178
Extra Curricular: Athletics	205,861		173,610		(32,251)	194,168		11,693
Extra Curricular: Non-Athletics	18,643		12,759		(5,884)	12,763		5,880
Support Services: Facilities	807,686		814,817		7,131	921,035		(113,349)
Support services: Other Non-Instructional	104,144		109,508		5,364	106,013		(1,869)
Support services: Administration	763,973		735,908		(28,065)	829,898		(65,925)
Interest Expense	4,000		4,000		-	4,000		-
Depreciation & Amortization	55,740		60,448		4,708	66,639		(10,899)
Total Operating Expense	3,744,258	98%	3,662,097	96%	(82,161)	4,165,095	99%	(420,837)
Net Operating Income	95,633	2%	148,453	4%	(52,820)	42,924	1%	(52,709)
Other Income								
Other Income	17		-		17			(17)
Total Other Income	17		-		17	-		(17)
Other Expense								
Other Expense	-		-		-	-		-
Total Other Expense	-		-		-	-		-
Change in Net Assets	\$ 95,650	2% \$	148,453	4% \$	(52,803)	\$ 42,924	1% \$	(52,726)
Cash Adjustments:								
Depreciation & Amortization	55,740		60,448		4,708	66,639		(10,899)
Leasehold Improvements	(11,000)		-		(11,000)	-		11,000
Furniture, Fixtures and Equipment	-		(5,000)		5,000	-		-
Technology (Hardware/Software)	-		(9,900)		9,900	(35,670)		(35,670)
Change in Net Cash	\$ 140,390	4% \$	194,001	5% \$	(44,195)	\$ 73,893	2% \$	(88,295)
Per Student Revenue	8,588		8,525		63	9,030		442
Per Student Operating Expense	8,374		8,193		(182)	8,938		(564)
					(151)	3,980		(453)
Per Student Instructional Expense	3.5//		3.376		(131)			
Per Student Instructional Expense Per Student Facilities Expense	3,527 1,806		3,376 1,823		(131)	1,976		(170)

#### Bond Covenant Calculation

June 2018 School Board Pac	kage
----------------------------	------

June	2018 School Board Package			
		FY 19 Budget	FY 18	FY 17 Actuals
Fund	Balance/Net Asset Covenant (Unrestricted Fund Balance not less	 Budget	 Forecast	 Actuals
	than 5% of Operating Expense + Base Rent):			
(A)	General Fund Unrestricted Balance	\$ 466,789	\$ 423,865	\$ 328,215
	Total Expense Less:	4,165,098	3,744,262	3,729,302
	Depreciation	(66,640)	(55,740)	(55,370)
	Base Rent	 (730,000)	 (670,602)	(653,703)
(B)	Fiscal Year Operating Expenses	3,368,458	3,017,920	3,020,229
(C)	Base Rent Payment Obligation	730,000	670,602	653,703
	Sum of (B) and (C)	 4,098,458	 3,688,522	 3,673,932
(D)	5% of the sum of above lines (B) and (C)	204,923	184,426	183,697
	In Compliance?	Yes	Yes	Yes
	Effective Date	06/30/17	06/30/17	06/30/17
Liquio	lity Covenant (Days Cash on Hand equal to at least 45 days):			
(A)	Unrestricted Cash & Investments	\$ 606,786	\$ 532,893	\$ 392,503
(B)	Fiscal Year Operating Expenses	3,368,458	3,017,920	3,020,229
(C)	Line (A) divided by line (B)	0.18	0.18	0.13
(D)	Days Cash on Hand [line (C) multiplied by 365]	 66	 64	 47
	In Compliance?	Yes	Yes	Yes
	Effective Date	06/30/17	06/30/17	06/30/17
Cover	rage Ratio (Coverage Ratio of not less than 1.10):			
(A)	Gross Revenues	\$ 4,208,019	\$ 3,839,908	\$ 3,840,157
(B)	Fiscal Year Operating Expenses	 3,368,458	 3,017,920	 3,020,229
(C)	Net Income Available for Debt Service [line (A) minus by line (B)]	839,561	821,988	819,928
(D)	Base Rent	730,000	670,602	653,703
(E)	Coverage Ratio [line (C) divided by line (D)]	 1.15	 1.23	 1.25
	In Compliance?	Yes	Yes	Yes
	Effective Date	06/30/17	06/30/17	06/30/17





## **Community Investment Campaign Report**

	CI 17-18 as of 5.31.18	Cl 16-17 as of 5.31.17
Goal:	\$334,630	\$361,882
Pledged:	\$304,143	\$350,440
% of Goal Pledged:	91%	97%
Amount Received:	\$254,451	\$275,129
Number of Donors:	209	239
Per Student Amount:	\$680	\$779
Family Participation:	61%	66%





# **Community Investment Campaign Report**



## Cl 17-18 as of 5.31.18

Cl 16-17 as of 5.31.17

## 2017-18 Community Investment Campaign Report as of 5.31.18

Academy	Cl 17-18 Goal	CI 17-18 Pledges and One-time Gifts	Cl 17-18 % of Goal (Pledges/One -time Gifts)	CI 17-18 Received	Cl 17-18 Non- Corporate Donor Participation % (i.e. 'Family Participation')	CI 17-18 Per Student Amount (Based on Pledges/One- time Gifts and Budgeted # of Students)
Veritas Prep	454,204	486,927	107%	441,981	57%	684
Archway Veritas	450,444	467,939	104%	436,428	64%	896
Chandler Prep	401,367	423,165	105%	384,041	60%	605
Archway Chandler	357,167	353,475	99%	327,292	60%	682
Arete Prep	264,307	276,553	105%	247,030	53%	495
Archway Arete	215,000	217,575	101%	190,890	44%	422
Scottsdale Prep	661,635	751,015	114%	668,210	72%	879
Archway Scottsdale	406,622	425,059	105%	396,301	67%	1,052
Glendale Prep	274,757	306,096	111%	248,821	66%	565
Archway Glendale	290,000	302,694	104%	256,408	57%	582
Anthem Prep	407,000	426,532	105%	388,906	64%	551
Trivium Prep	308,802	343,750	111%	296,381	47%	472
Archway Trivium West	217,584	221,090	102%	187,612	44%	426
North Phoenix Prep	197,160	167,284	85%	148,916	37%	450
Archway North Phoenix	409,200	390,549	95%	330,737	48%	498
Cicero Prep	334,630	304,143	91%	254,451	54%	680
Archway Cicero	392,941	399,538	102%	336,910	59%	765
Archway Trivium East	185,279	184,394	100%	154,772	44%	385
Lincoln Prep	147,013	156,103	106%	133,585	40%	427
Archway Lincoln	393,024	315,715	80%	266,990	45%	470
TOTAL:	\$6,768,136	\$6,919,596	102%	\$6,096,662	55%	\$6 <b>01</b>

# **GreatHearts**<sup>®</sup>



# **Tax Credit Drive**

	TC 2017 FINAL	TC 2016 FINAL
Goal:	\$81,695	\$81,695
Received:	\$79,278	\$83,469
% of Goal Received:	97%	102%
Number of Donors:	255	262
Per Student Amount:	\$180	\$200

## 2017 Tax Credit Drive Report FINAL

Academy	Tax Credit 2017 Goal	Tax Credit 2017 Received FINAL	Tax Credit 2017 % Goal Received (FINAL)	Tax Credit 2017 # of Donors FINAL	Tax Credit 2017 Per Student FINAL
Veritas Prep	144,502	144,618	100%	435	200
Archway Veritas	115,944	100,231	86%	305	186
Chandler Prep	181,776	180,036	99%	561	248
Archway Chandler	100,000	104,975	105%	325	196
Arete Prep	100,045	96,638	97%	304	173
Archway Arete	75,000	72,693	97%	227	135
Scottsdale Prep	210,000	226,934	108%	685	261
Archway Scottsdale	89,250	104,784	117%	318	257
Glendale Prep	124,922	125,013	100%	388	226
Archway Glendale	93,105	95,803	103%	294	177
Anthem Prep	132,100	132,053	100%	385	165
Trivium Prep	105,539	109,021	103%	338	147
Archway Trivium West	70,327	68,412	97%	223	126
North Phoenix Prep	69,831	69,026	99%	218	170
Archway North Phoenix	136,370	107,338	79%	341	128
Cicero Prep	81,695	79,278	97%	255	180
Archway Cicero	80,865	82,735	102%	253	157
Archway Trivium East	48,100	49,013	102%	156	98
Lincoln Prep	51,623	47,485	92%	155	127
Archway Lincoln	102,748	94,811	92%	278	141
Maryvale Prep	39,600	37,812	95%	166	76
Teleos Prep	43,931	33,587	76%	123	148
TOTAL:	\$2,197,273	\$2,162,345	98.41%	6,733	<b>\$172</b> <sup>018</sup>